



FORMAL OFFER

Company Information

Acct #: 6050
Name: INFN Milano
Attn: Francesco Terranova
 Dep. of Physics "G. Occhialini"
 Piazza della Scienza 3,
 Milano, MI I-20133
 Italy
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Phone: +39 02 6448 2328

Offer Date: January 13, 2016
Offer Number: QUO-42094-D7V0B3
Revision: 0
Expiration Date: March 13, 2016
Payment Terms: Net 30 Days
Shipping Terms: Ex Works Factory
Customer Ref #:

Country Of Origin: USA

In response to your request, we are pleased to offer the following:

Customer Notes:	<p>The delivery terms are Ex-works (Incoterms 2010) Hiram, Ohio, USA. If you have an account with UPS, DHL or Federal Express, or another shipper, please add it on your order. If not, please ask us for a quote including transportation cost (Incoterms 2010 CPT). In both cases, the carrier will invoice you directly for VAT and customs duties (~3%) if applicable.</p> <p>Your order will be shipped and billed from our factory in USA so please establish your order to Saint-Gobain Crystals, 17900 Great Lakes Parkway, 44234 Hiram, Ohio, USA. Tel 1 440 834 5600 (SIRET Federal ID no 13-1780510).</p> <p>Payment to: JP Morgan Chase Bank New York, 4 New York Plaza, New York NY10005, USA. ABA NUMBER 021000021, Account number 323-040667, Swift number CHASUS33 ; Beneficiary: Saint Gobain Ceramics and Plastics / Crystals Division ; Reference: customer name, invoice number or payment information.</p> <p>Please send your order and End User statement to our sales office : SAINT GOBAIN Cristaux et Détecteurs, 104 route de Larchant 77140 St Pierre les Nemours France, Tel 01 64 45 10 10, Fax 01 64 45 10 01, Brigitte.Berasategui@saint-gobain.com</p>
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ITEM	QTY	U/M	DESCRIPTION	PART NO.	UNIT PRICE	TOTAL PRICE
1	300	EA	BC400, 30mmX30mmX5mm, DTF Typical thickness tolerance: +0.56/- 0.46 mm (+0.022"/-0.018") Typical length & width tolerance: +/-0.254 mm (+/-0.01") *Estimated Lead Time: 8-10 weeks	TBD	\$50.00	\$15,000.00
2	40	EA	BC400, 180mmX90mmX5mm, DTF Typical thickness tolerance: +0.56/- 0.46 mm (+0.022"/-0.018") Typical length & width tolerance: +/-0.254 mm (+/-0.01") *Estimated Lead Time: 8-10 weeks	TBD	\$100.00	\$4,000.00
3	1	EA	BC400, 863mmX635mmX5mm, Rough Cut Typical thickness tolerance: +0.56/- 0.46 mm (+0.022"/-0.018") Typical length & width tolerances: + 12.7 mm (+0.5") *Estimated Lead Time: 8-10 weeks	TBD	\$1,614.00	\$1,614.00



4	1	EA	BC400, 762mmX1016mmX5mm, Rough-cut Typical thickness tolerance: +0.56/- 0.46 mm (+0.022"/-0.018") Typical length & width tolerances: + 12.7 mm (+0.5") *Estimated Lead Time: 8-10 weeks	TBD	\$2,221.00	\$2,221.00
5	1	EA	BC-620 can of 2,5 liters *Estimated Lead Time: 2 weeks	6620-0003	\$310.00	\$310.00

*Lead times are based on our current workloads. A firm delivery date will be provided at the time of order.

Please reference offer number (QUO) shown above when placing an order.

By:

Carole Marmonier

Tel: +33476633407

Email: Carole.Marmonier@saint-gobain.com

CC:

Any sale made pursuant to this offer will be governed by Saint-Gobain Crystals standard terms and conditions of sale. Your acceptance of this offer is conditioned upon written verification to the satisfaction of Saint-Gobain Crystals of your credit worthiness. Please see terms and conditions at http://www.crystals.saint-gobain.com/Conditions_Sale.aspx.

Country of ultimate destination, ultimate end-user and ultimate end-use required prior to placing order.

Note: Saint-Gobain Crystals products are of a highly complex nature. Our commitment under any product sale based on this offer or any further correspondence in this regard shall therefore be limited to the delivery of products complying with the functional specifications expressly mentioned in this Formal Offer and/or contained in written documents (e.g. Technical Instructions) provided by us. Any other functional specification not expressly mentioned in these documents cannot be warranted, even if inherent and measured in samples provided by us.