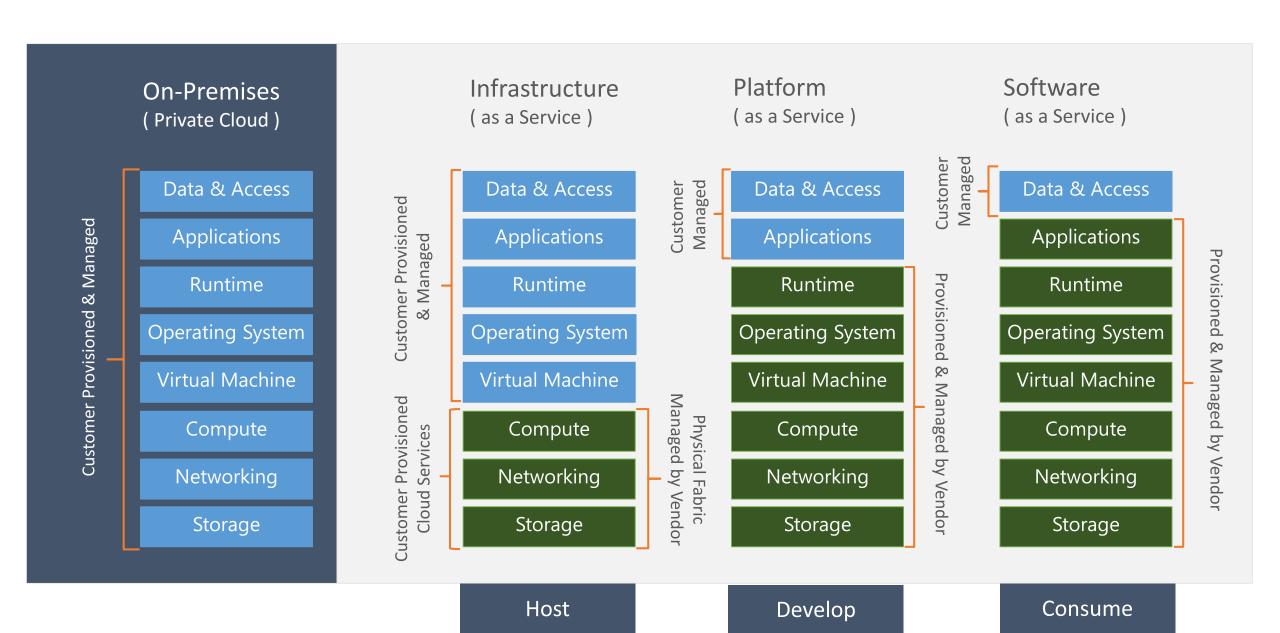
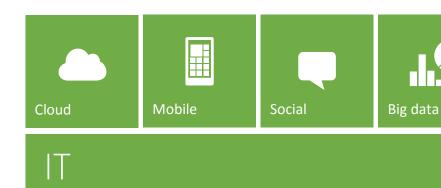


Cloud/On-Premises Comparison Chart



The next strategic opportunity is here



How do you use technology innovation...



to architect business innovation?



Cloud & IT Strategy

- Virtualization there must be more..?
- It's cheaper isn't it..?
- My DC is "constrained"..!
- My Business Groups are using it..!

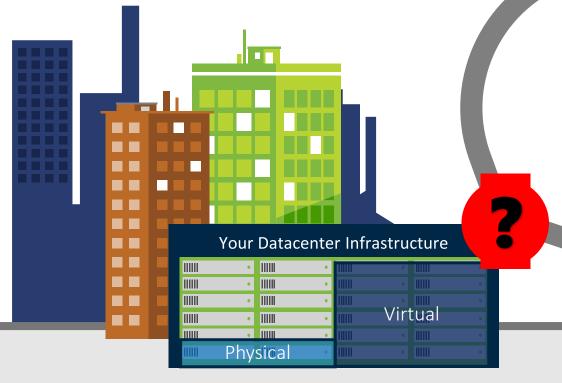
Public Cloud Platforms

PaaS
(Platform Services)

laaS
(Infrastructure Services)

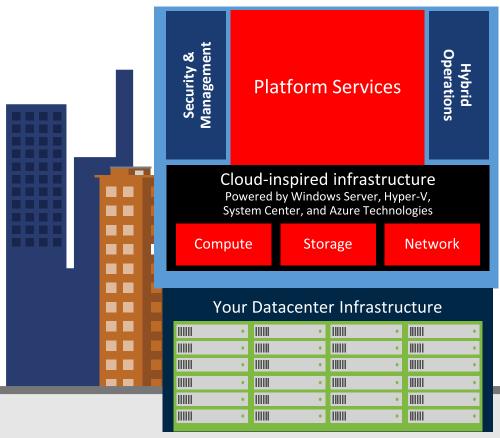
SaaS (Software as a Service)

 Can we STOP doing some things?



Your Data Center

The Azure Platform Strategy



Public Cloud **Platform** INNOVATION Security & Management Hybrid Operations **Platform** Services SaaS (Software as a Service) 0365, CRM, VSO etc... Infrastructure Services 3rd Party SaaS Solutions Storage Compute Network Azure Global Datacenters

Microsoft Azure Stack & Cloud Platform System

Microsoft Azure
Public, Global, Shared Datacenters



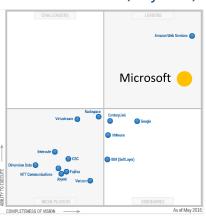
Summary of Major Vendor Emphasis Services Delivered* **Private Offerings** Enabling Packaged Private Deliver Cloud Services Services laaS PaaS SaaS Tech. Amazon salesforce.com Google Microsoft **IBM VMware** Oracle SAP Note: This is not an evaluation of capabilities, but rather of emphasis. * The provider may offer public, community or Gartner.

"Microsoft's comprehensive hybrid story, which spans applications and platforms as well as infrastructure, is highly attractive to many companies, drawing them towards the cloud in general."

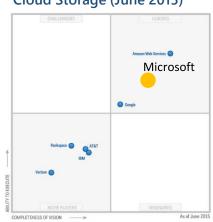
LYDIA LEONG, GARTNER

Microsoft Leads Everywhere...

Public Cloud IaaS (May 2015)



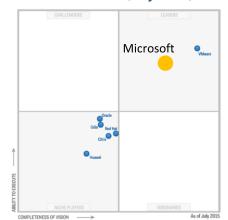
Cloud Storage (June 2015)



Enterprise App PaaS (Jan 2014)



X86 Server Virt (July 2015)

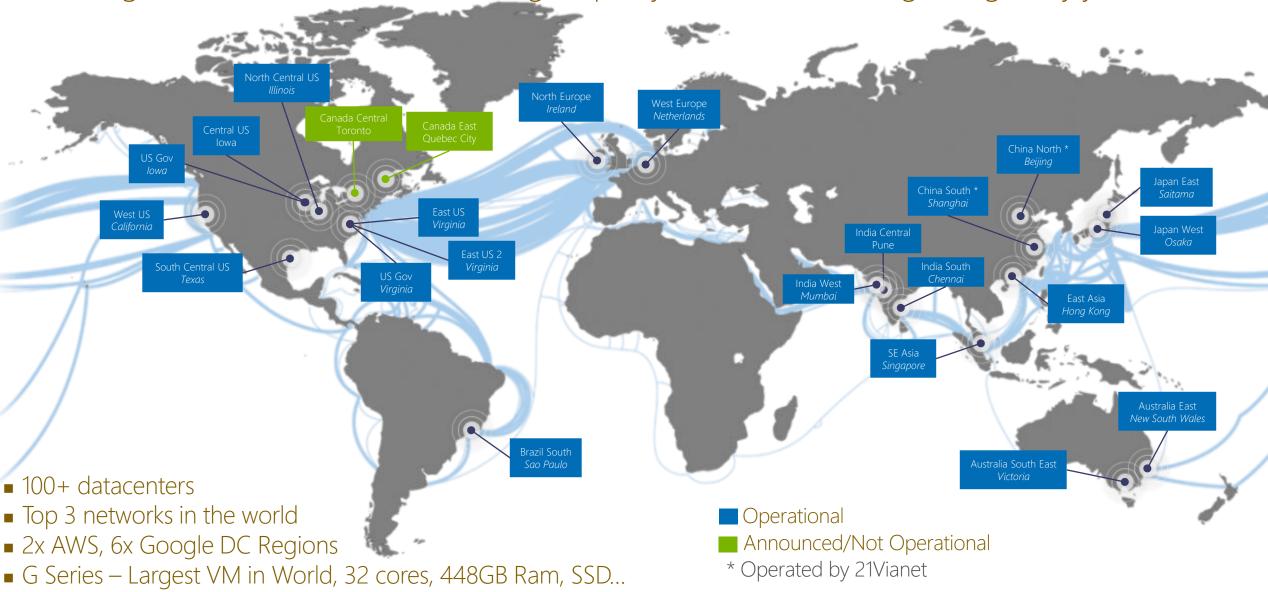


Operational DBMS Systems (Oct 2014)



Huge infrastructure scale is the enabler

24 Regions Worldwide, 22 ONLINE...huge capacity around the world...growing every year



Azure compliance audits and certifications

Global



ISO/IEC 27001



SOC 1



SOC 2



PCI DSS L1 version 3



Cloud Security Alliance Cloud Security Matrix



United States



FedRAMP



HIPAA (Healthcare)



FIPS 140-2



Life Sciences GxP



Family Educational Rights & Privacy Act

Regional



European Union Model Clause



United Kingdom G-Cloud



China Multi Layer Protection Scheme



China CCCPPF



Singapore Multi-Tier Cloud Security



Australian Signals Directorate I-RAP Assessment

Coming soon



Sarbanes Oxley







ITAR



Azure momentum

~100,000

New Azure customer subscriptions/month

20 Million

SQL database hours used every day

> 50 Trillion

Storage objects in Azure

> 5 Trillion

Storage transactions every month

425 Million

Azure Active Directory Users

60 Billion

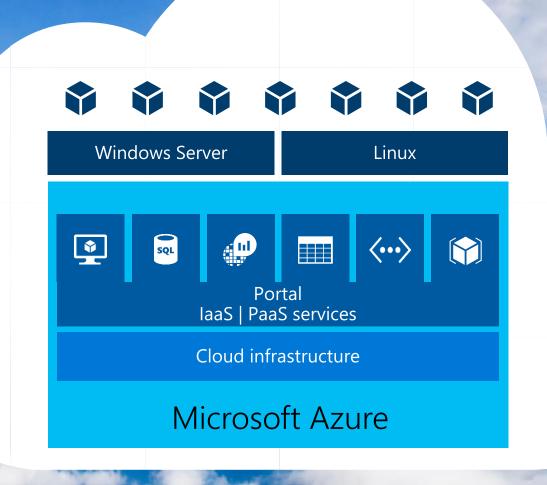
Hits to Websites run on Azure Web App Service 57%

Of Fortune 500 Companies use Microsoft Azure

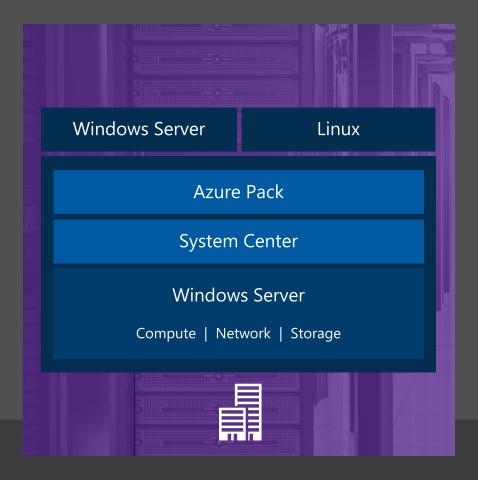
1 Trillion

Messages delivered every month with Event Hubs

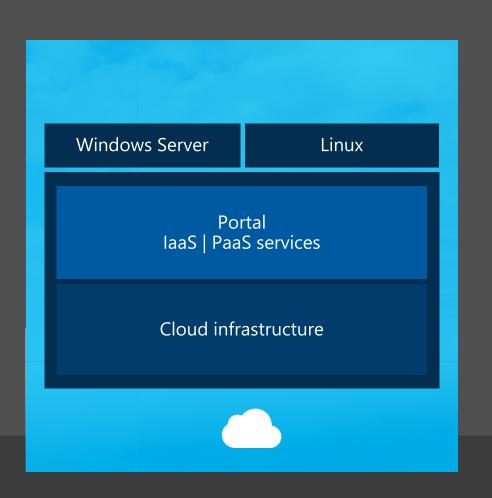
Anatomy of Microsoft Azure



Power of Azure with the control of the datacenter

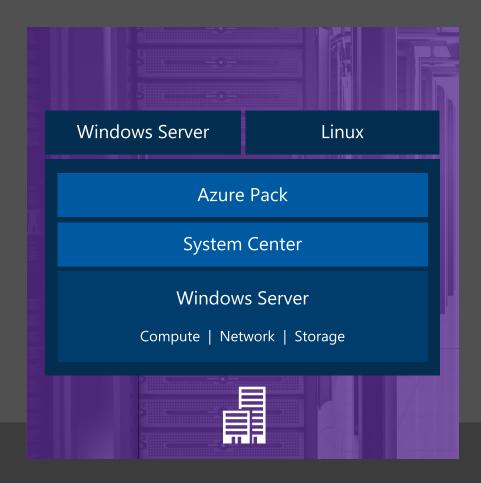


Microsoft Private Cloud (on premises | hosted)

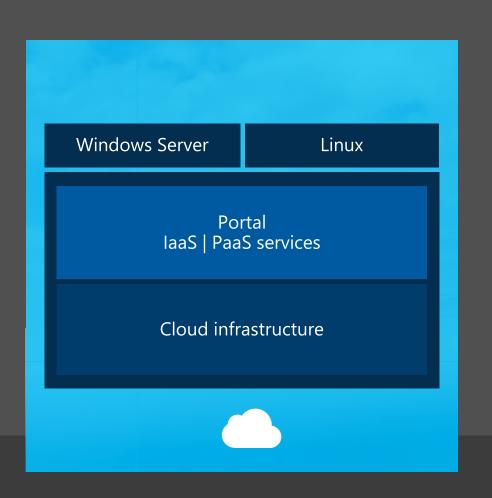


Microsoft Azure

Power of Azure with the control of the datacenter

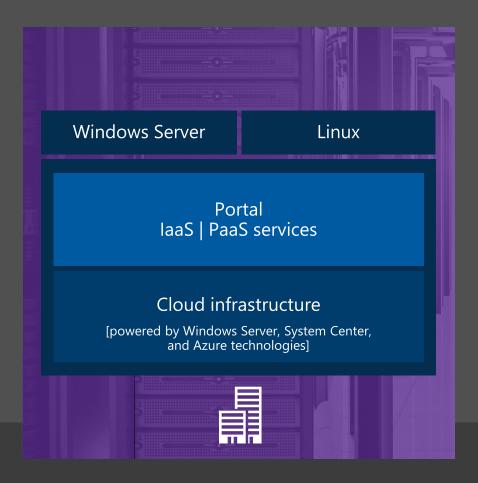


Microsoft Private Cloud (on premises | hosted)

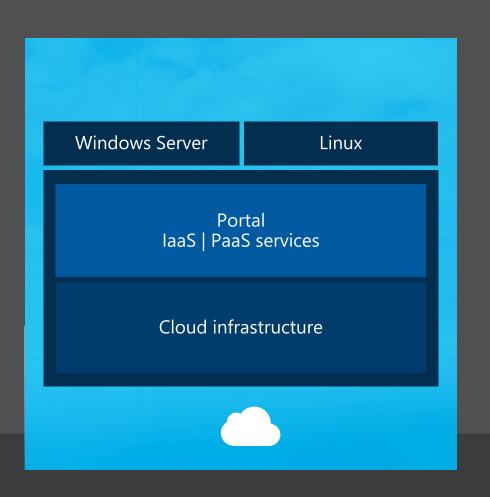


Microsoft Azure

Power of Azure with the control of the datacenter

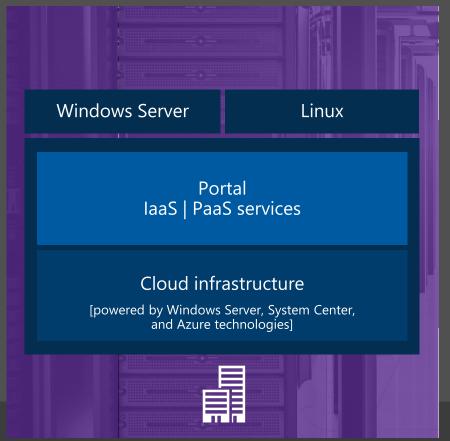


Microsoft Azure Stack (on premises | hosted)



Microsoft Azure

Introducing the Microsoft Azure Stack



App innovation

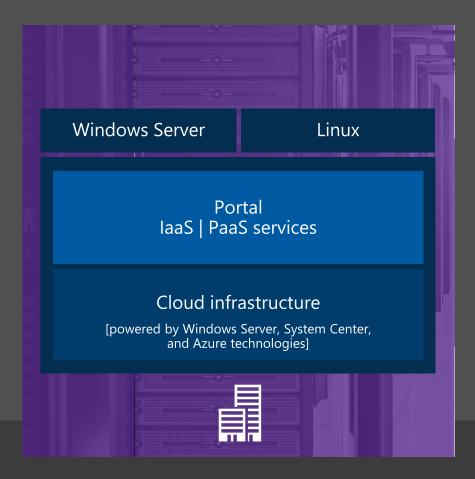


Windows Server Linux Portal laaS | PaaS services Cloud infrastructure

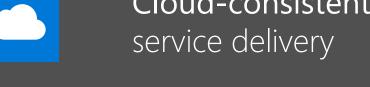
Microsoft Azure Stack (on premises | hosted)

Microsoft Azure

Introducing the Microsoft Azure Stack





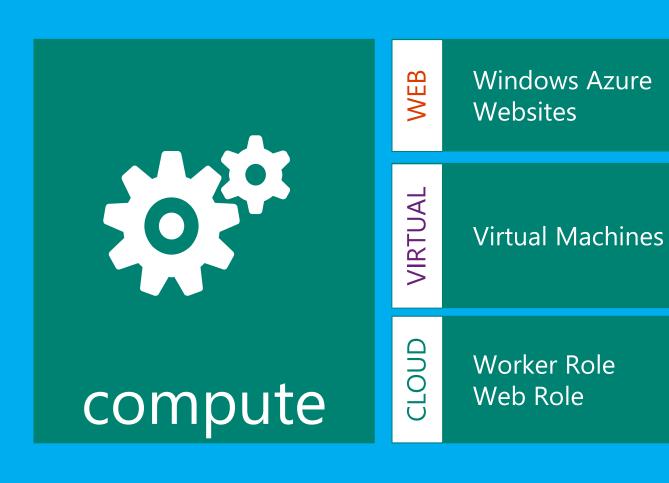




Microsoft Azure Stack (on premises | hosted)

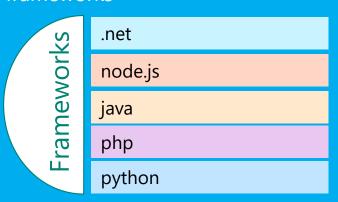
Microsoft Azure Compute

Flexible laaS and PaaS based hosting options for Cloud, Web, and Virtual Workloads.



Features:

- 99.95% Monthly SLA
- Support for Windows and Linux VM's
- Fault Isolation
- Elastic Capacity
- Open source support (Git, etc...)
- First class .Net Support
- Support for a variety of languages and frameworks -



Typical Scenarios

Windows Azure
Web Sites are ideal for:

Windows Azure Cloud Services (Web Role) are ideal for:

Windows Azure
Virtual Machines are ideal for:

Modern web apps

Perfect if your app consists of client side markup and scripting, server side scripting and a database. Powerful capability to scale out and up as needed.

Multi-tier applications

Cloud-based applications that separate application logic into multiple tiers (i.e. caching middle tier, asynchronous background processes like order processing) using both Web and Worker Roles

Enterprise server applications

Run your existing enterprise applications in the cloud, such as SQL Server, SharePoint Server or Active Directory.

Continuous development

Deploy directly from your source code repository, using Git or Team Foundation Service.

Apps that require advanced administration

Cloud-based applications that require admin access, remote desktop access or elevated permissions

Porting existing line of business apps

Choose an image from the library or upload your own VHD.

Popular open source apps

Launch a professional looking site with a few clicks using apps like WordPress, Joomla!, Drupal, DotNetNuke and Umbraco

Apps that require advanced networking

Cloud-based applications that require network isolation for use with Windows Azure Connect or Windows Azure Virtual Network

Windows or Linux operating system

Support for Windows Server, along with community and commercial versions of Linux. Connect virtual machines with cloud services to take full advantage of PaaS services.

Microsoft Azure Virtual Machines

Infrastructure as a Service introduces new functionality that allows full control and management of both Windows and Linux virtual machines along with an extensive virtual networking offering.



Easily migrate existing applications as-is to the cloud

Assist New Cloud App Development by Integrating laaS and PaaS Functionality

Set up new virtual machines in Windows Azure with only a few clicks.

Agentless Deployment for Windows Servers



Start from a pre-built image from our image library

Upload your own VHD from onpremises.

Create Your Own Customized Images

Support for community and commercial versions of Linux

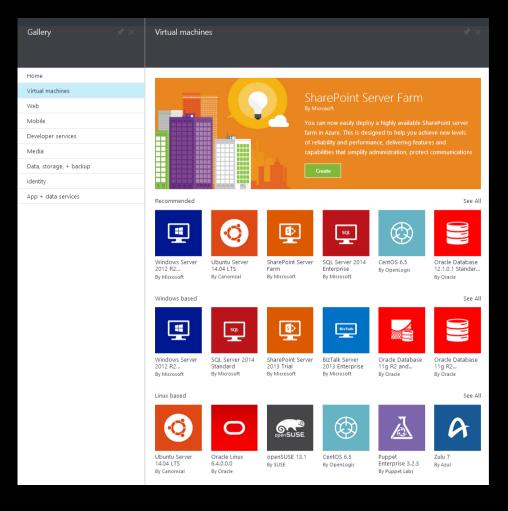
Move images back on premise as necessary



Run enterprise applications such as SQL Server,
SharePoint or Active Directory in the cloud

Easily create hybrid cloud and on-premises solutions with VPN connectivity between the Windows Azure Data Center and your own network.

Microsoft Azure Certified





Barracuda Web Application By Barracuda



DreamFactory 1.6
By Bitnami



SAP HANA Developer Edition By SAP



Riverbed SteelHead CX 8.6 By Riverbed Techno...



Oracle Database 12.1.0.1 Enterprise By Oracle



Zulu 7 By Azul

Linux Distributions

Ubuntu
Oracle Linux
SUSE
CentOS-Based
CoreOS
Community



eXo Bitnami



AbanteCart Bitnami



Alfresco Bitnami



Alfresco Bitnami



Ametys Bitnami



Ametys Bitnami



Apache Bitnami



Apache Bitnami



Artifactory Bitnami



Artifactory Bitnami



BitNami Bitnami



Chyrp Bitnami



Chyrp Bitnami



CiviCRM Bitnami



CiviCRM Bitnami



CMS Bitnami



CMS Bitnami



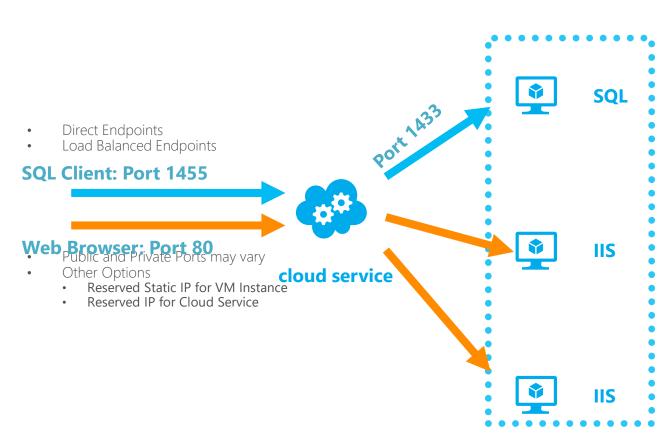
concrete5 Bitnami

VM Key Concept

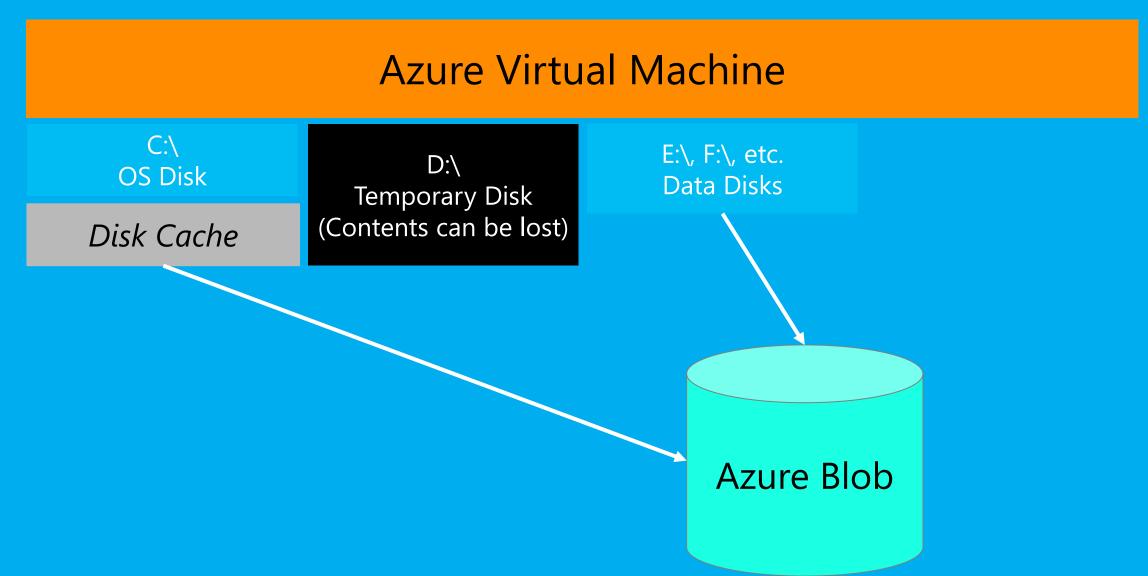
- Cloud Service and Virtual Network
- Load Balancing
- VM Storage Architecture
- Availability Set

Cloud Services and Endpoints

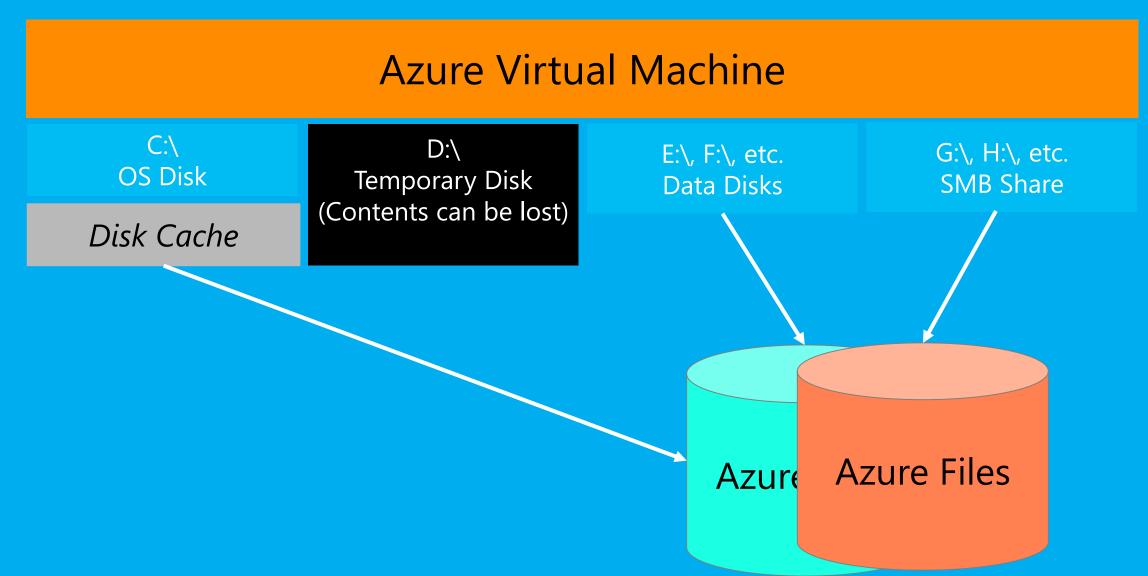
- Enable connectivity to your Virtual Machines
 - Route requests from Cloud Service to Virtual Machine using an public port and a private port
 - Can be added to a Load-Balanced Set
- Can create a list of allowed/denied IP Address Ranges using Access Control List (ACL)
 - ACL set to **Allow** * (all) by default



Virtual Machine Storage Architecture



Virtual Machine Storage Architecture



Virtual Machine Sizes

Compute Instance Name	Virtual Cores	RAM
Extra Small (A0)	Shared	768 MB
Small (A1)	1	1.75 GB
Medium (A2)	2	3.5 GB
Large (A3)	4	7 GB
Extra Large (A4)	8	14 GB
A5	2	14 GB
A6	4	28 GB
A7	8	56 GB
A8	8	56 GB
A9	16	112 GB

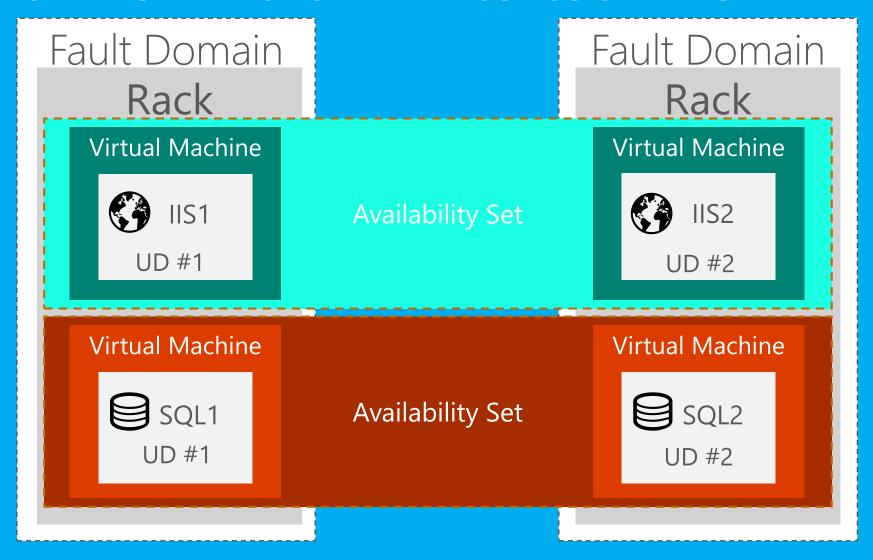
Compute Instance Name	Virtual Cores	RAM
D1	1	3.5 GB
D2	2	7 GB
D3	4	14 GB
D4	8	28 GB
D11	2	14 GB
D12	4	28 GB
D13	8	56 GB
D14	16	112 GB

Compute Instance Name	Virtual Cores	RAM
G1	2	28 GB
G2	4	56 GB
G3	8	112 GB
G4	16	224 GB
G5	32	448 GB

http://azure.microsoft.com/enus/pricing/details/virtual-machines/

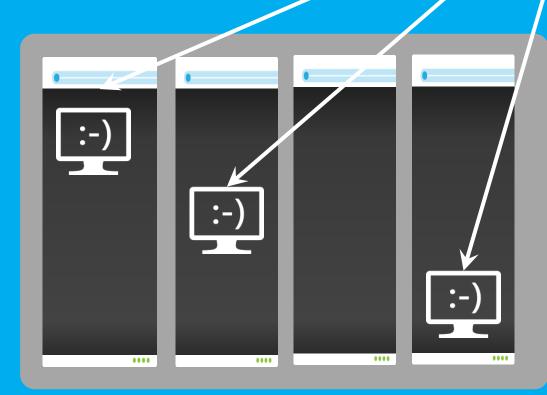
Virtual Machine Availability Sets

UPDATE DOMAINS ARE HONORED BY HOST OS UPDATES



Load Balancing and High Availability

Availability Set

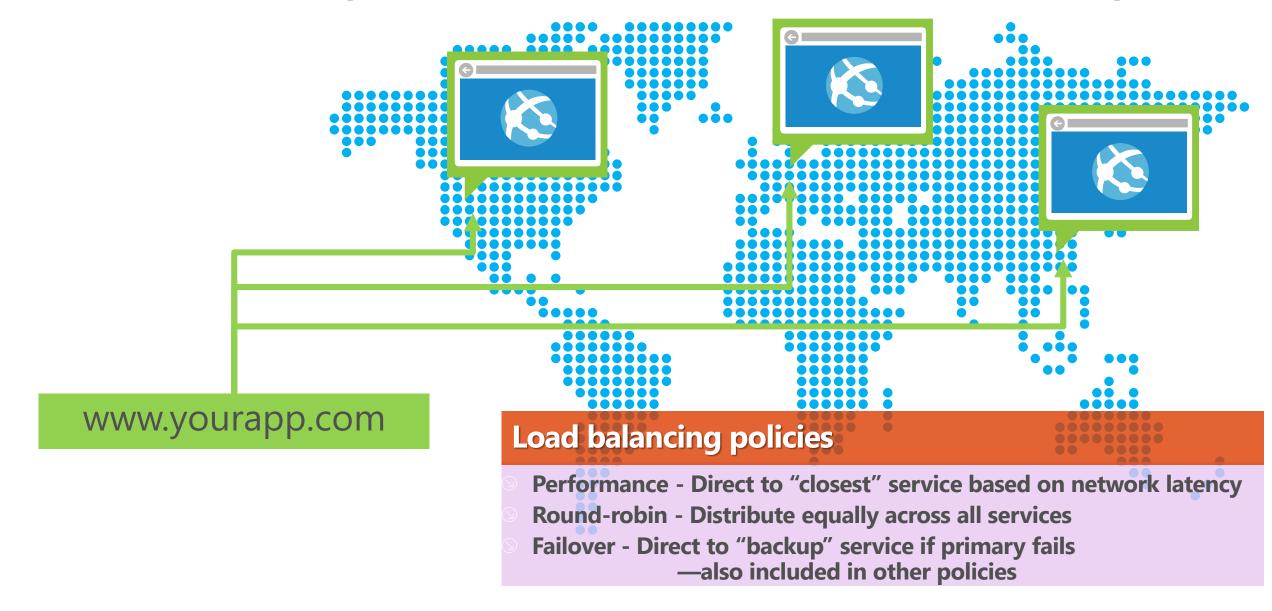


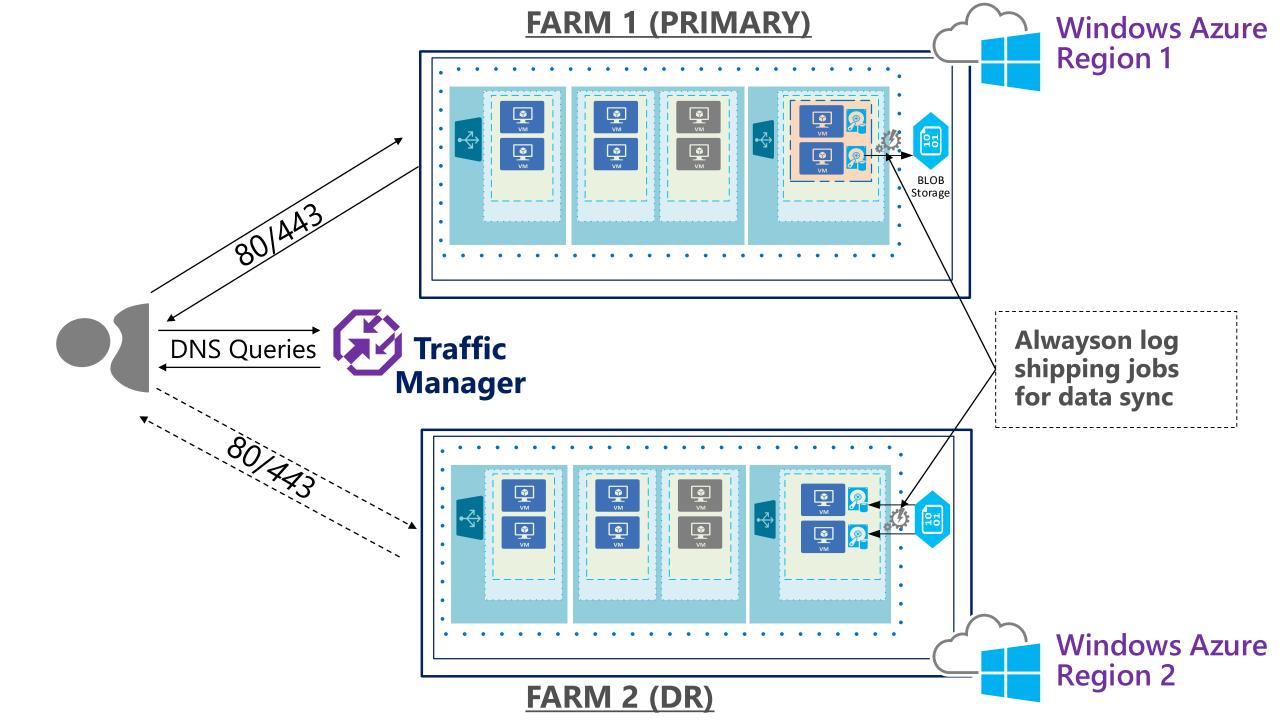


Load-Balanced Traffic (TCP/UDP)

Multi Tier Application On Premises Internet DNS / DC Database DMZ Load Balancer S2S, ER **App Servers** Load Balancer (Internal) Web Proxy VIRTUAL NETWORK

Traffic Manager: DNS-based Load Balancing





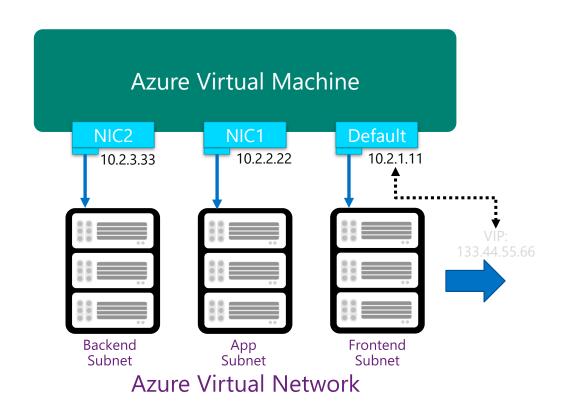
Multiple NICs in Azure VMs

Multiple NICs enable virtual appliances in Azure

MAC/IP addresses persist through VM life cycle

Separate frontend-backend traffic, and management-data planes

Up to 4 NICs per VM



Bring Your Appliances to the Cloud

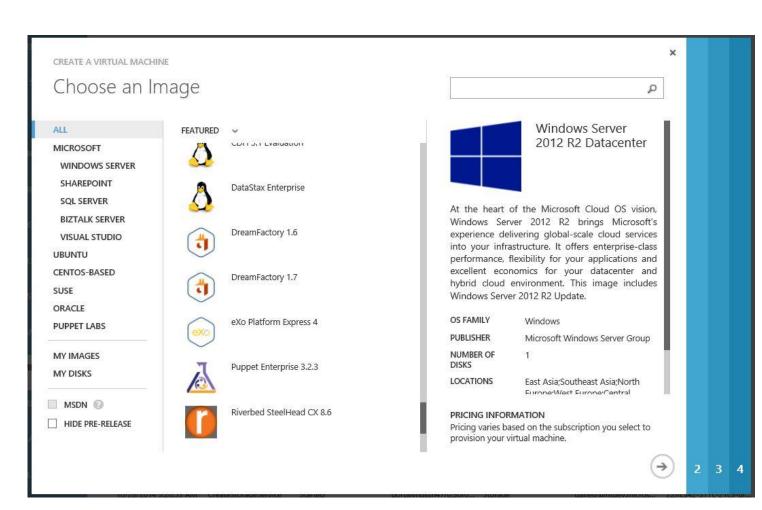
Building blocks

- Multiple NICs
- MAC address persistence

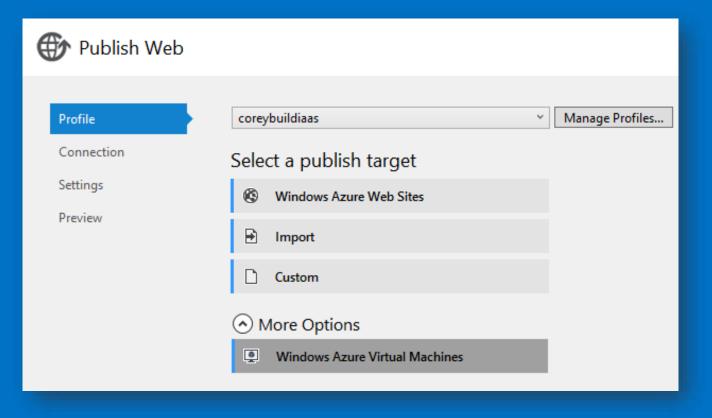
Appliance ecosystem

- Barracuda NG Firewall
- Citrix NetScaler
- Riverbed Steelhead, SteelApp, SteelStore
- More to come!

"Azure Certified"



Visual Studio and MSDN



Create and Debug a VM
MSDN specific images for tools

Platform Services













Marketplace



Compute









Web and Mobile

Analytics & IoT









Developer Services





Application Insights



AD Privileged Identity Management



Hybrid **Operations**

Azure AD Connect Health



Operational Insights







Integration









Media & CDN



 \equiv

 \equiv



Content Delivery Network (CDN)





Event Hubs

Machine Learning

Data











StorSimple

Infrastructure Services

Compute





 \equiv

Storage





 \equiv

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 \equiv





Networking



 \equiv



 \equiv



Datacenter Infrastructure (24 Regions, 19 Online)



Web Apps

Quickly create and deploy mission critical web apps that scale with your business. Azure App Service Web Apps allows you to focus on what is important to you and your application, while letting Microsoft Azure take care of the underlying infrastructure, delivering advanced capabilities

Enterprise Fully High Grade Apps Managed Productivity Platform Development

Web Apps Features & Capabilities

Enterprise Grade Apps

Designed for secure mission-critical applications

Hybrid Connections / VPN Support

Scheduled Backup

Azure Active Directory Integration

Site Resiliency, HA, and DR

Web Jobs

Role Base Access Control

Audit / Compliance

Enterprise Migration

Client Certs

Cache

IP Restrictions/ SSL

Web Sockets

SQL, MySQL, DocDB, & Mongo

Sticky Sessions

Authorization/ Authentication

Fully Managed Platform

Optimized for Availability and Automatic scale

Automated Deployment

AutoScale

Built-in Load Balancing

WW Datacenter Coverage

End Point Monitoring & Alerts

App Gallery

DR Site Support

WildCard Support

Dedicated IP address

HTTP Compression

CDN Support for Websites

Premium WordPress

App Services Environments

Built for DevOps

Agility through Continuous Deployment

Remote Debugging w/ Visual Studio

Site Staging Slots

Testing in Production

Continuous Integration/Deployment

Git, Visual Studio Online and GitHub

App & Site Diagnostics

OS & Framework Patching

Site Extensions Gallery

NET, PHP, Python, Node, Java

Framework Installer

Browser-based editing

Auto-Healing

Logging and Auditing

Admin-Site

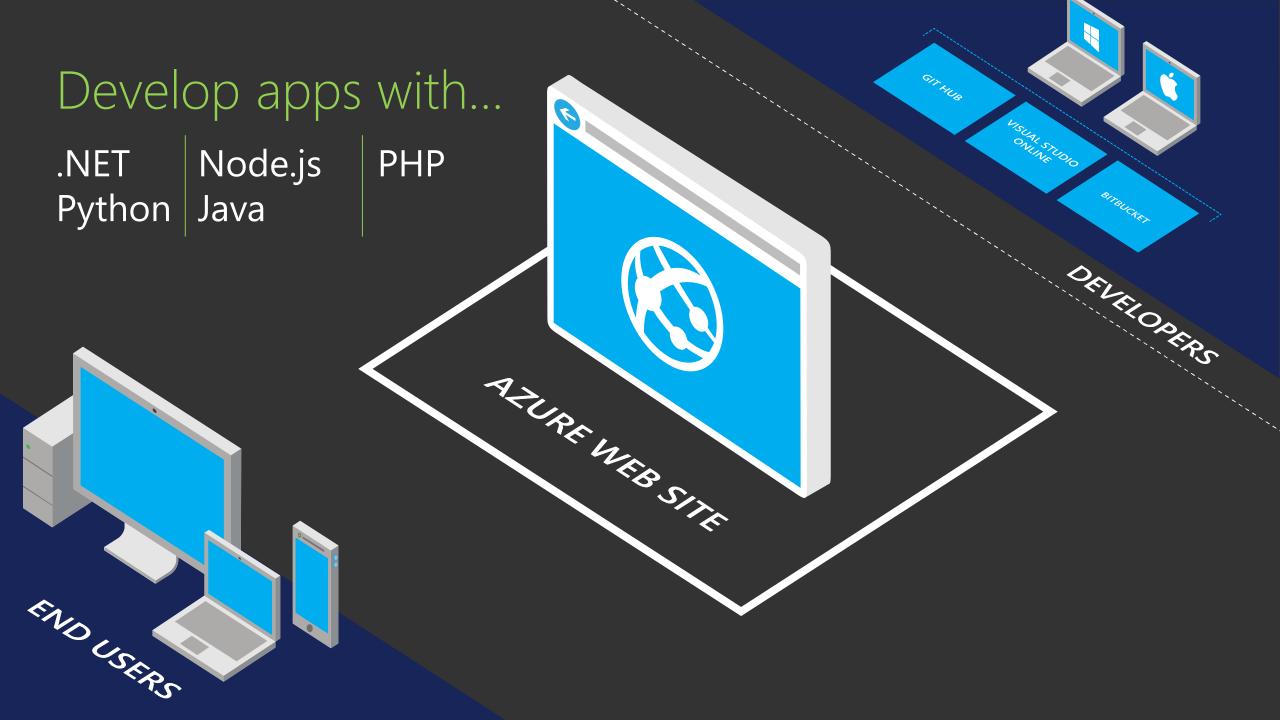
Support Site Extension

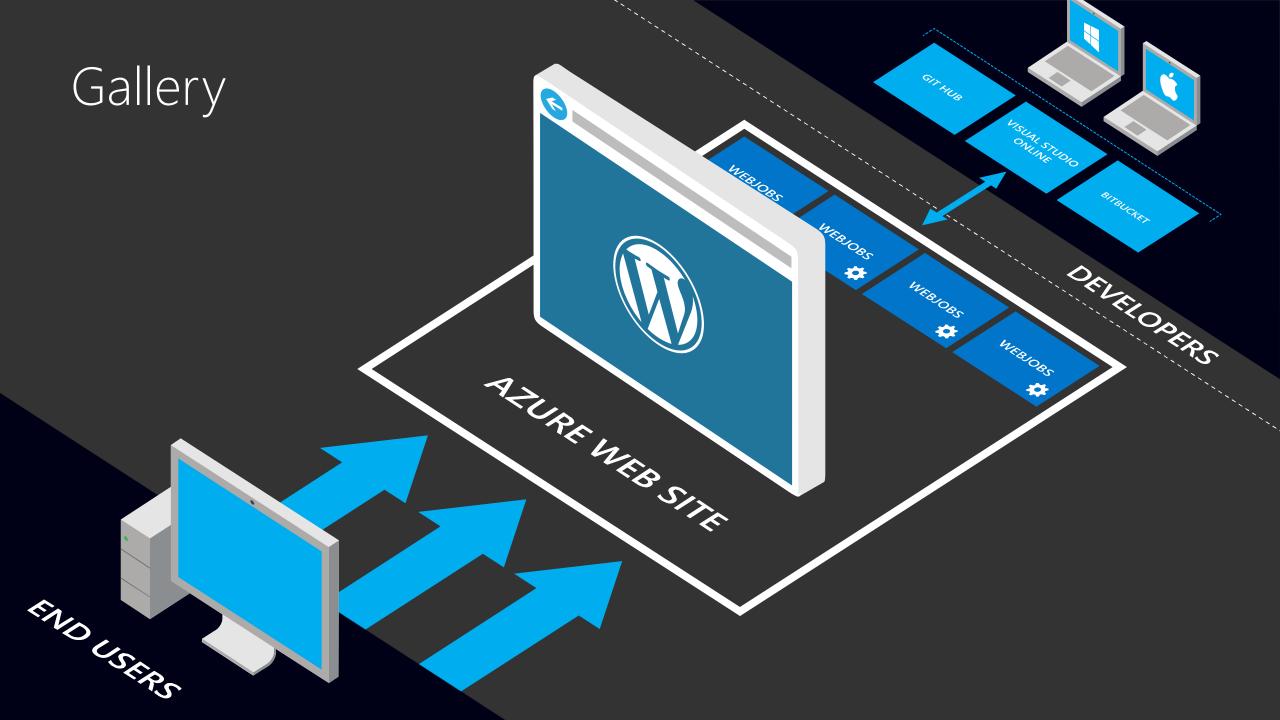
All features and capabilities are shared across all of App Service application (Web, Mobile, and API)

Built For DevOps

App Services DevOps Features



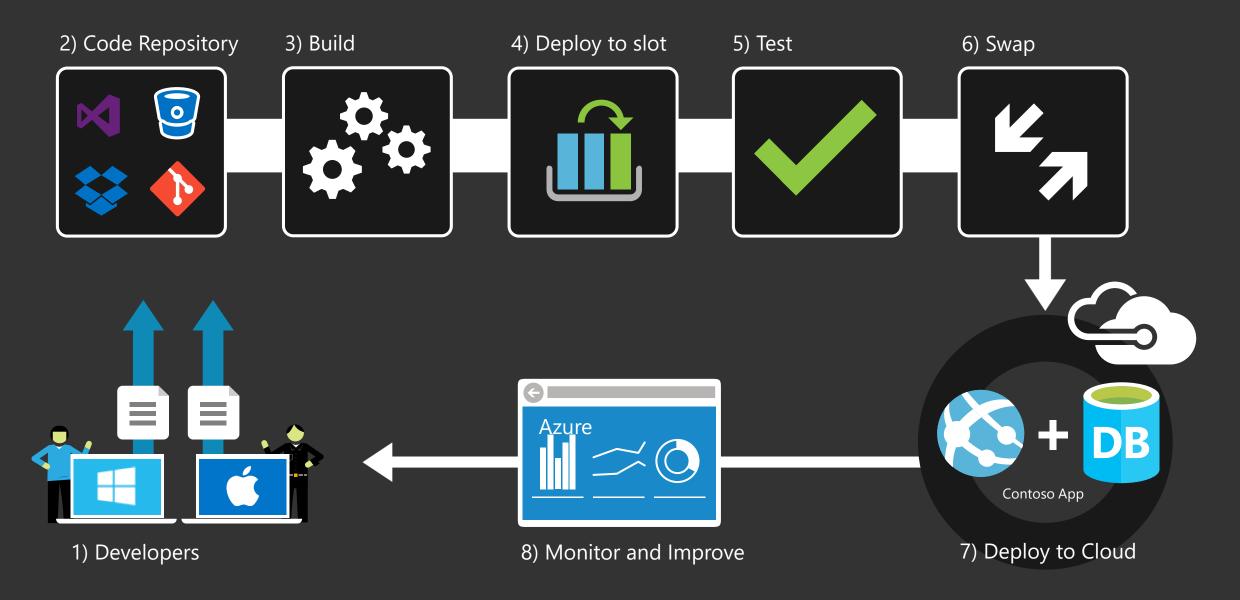




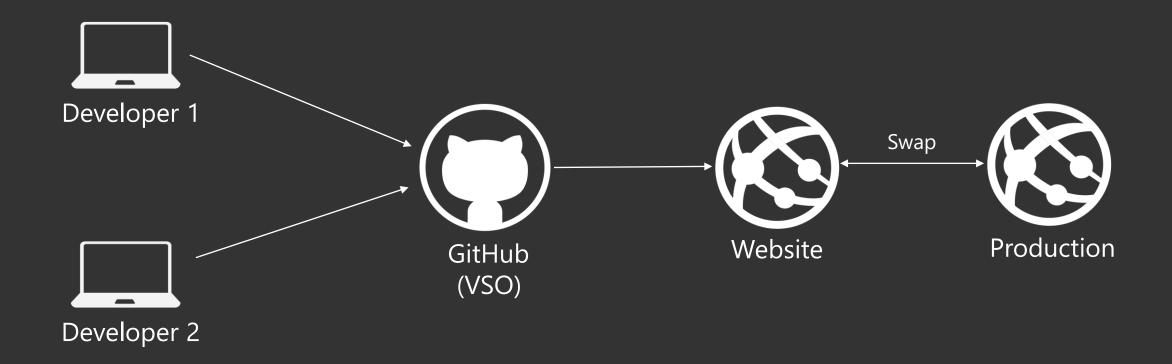
Deployment Options

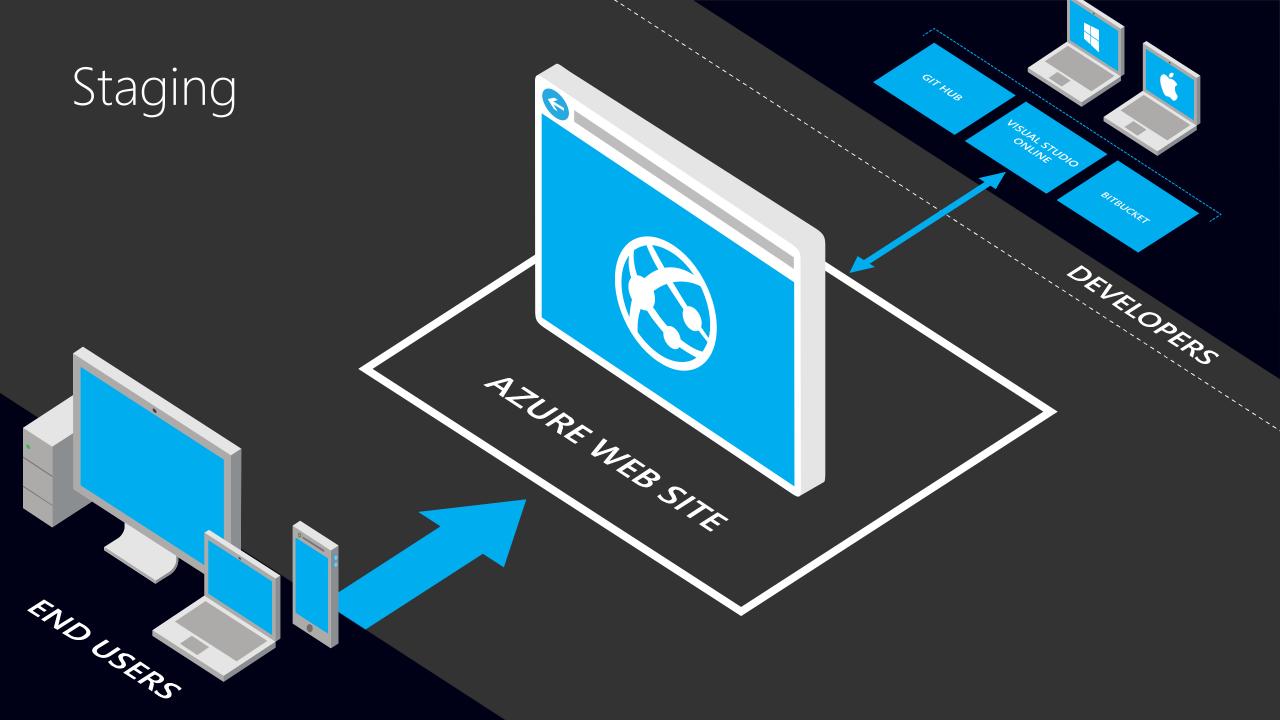
- The Basic
 - → FTP
 - → WebDeploy
- Source Control / Continue Deployment Integration
 - → VS online
 - → GitHub
 - → BitBucket
- Cool
 - → Dropbox
 - → Debug Console

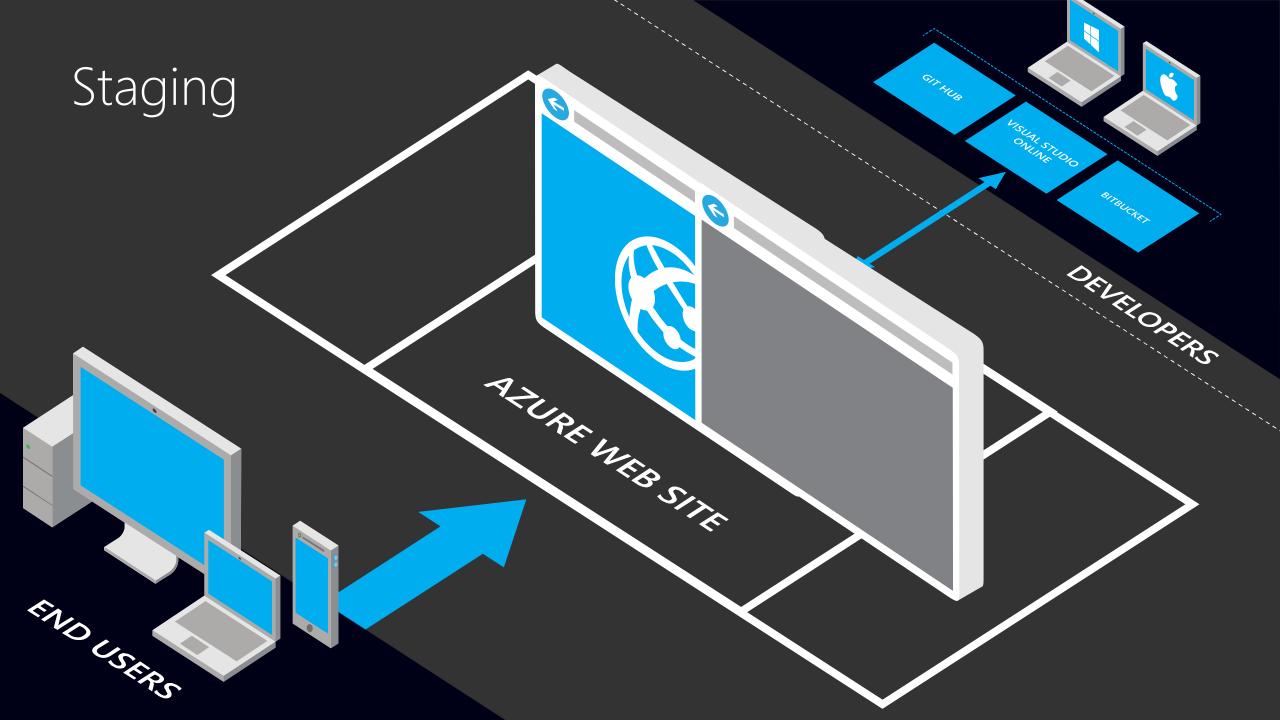
Continuous Integration cycle

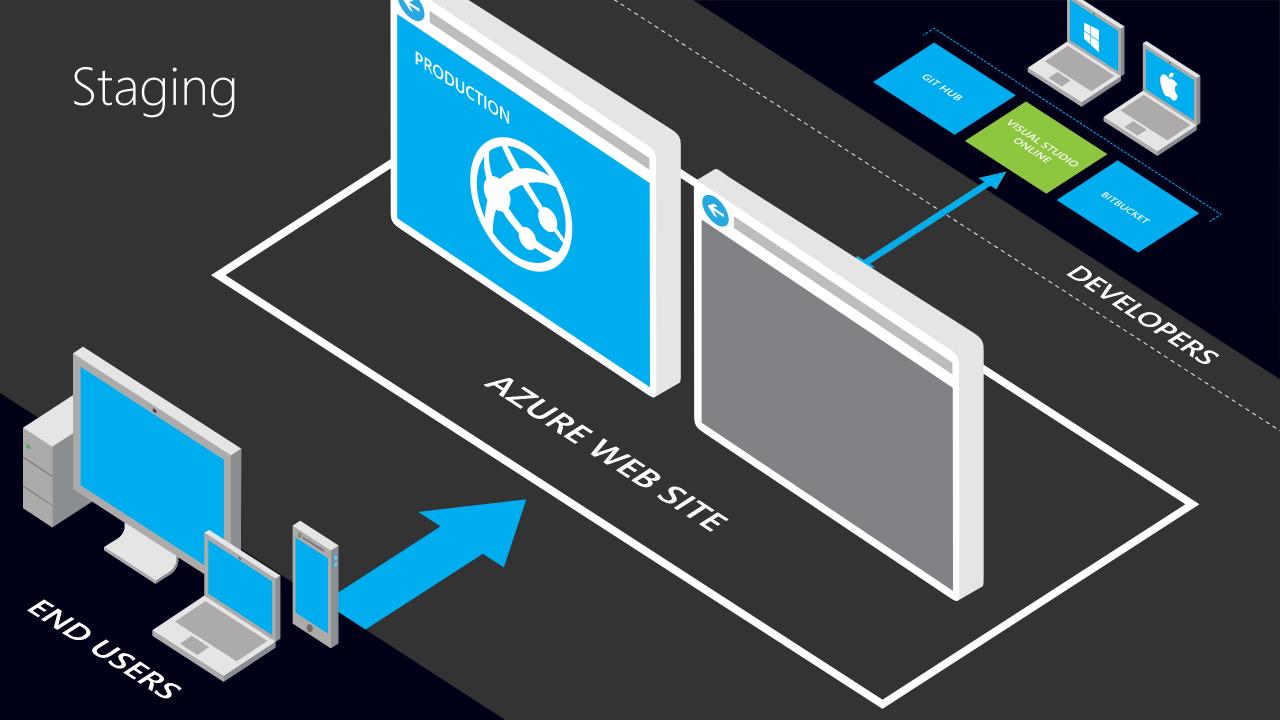


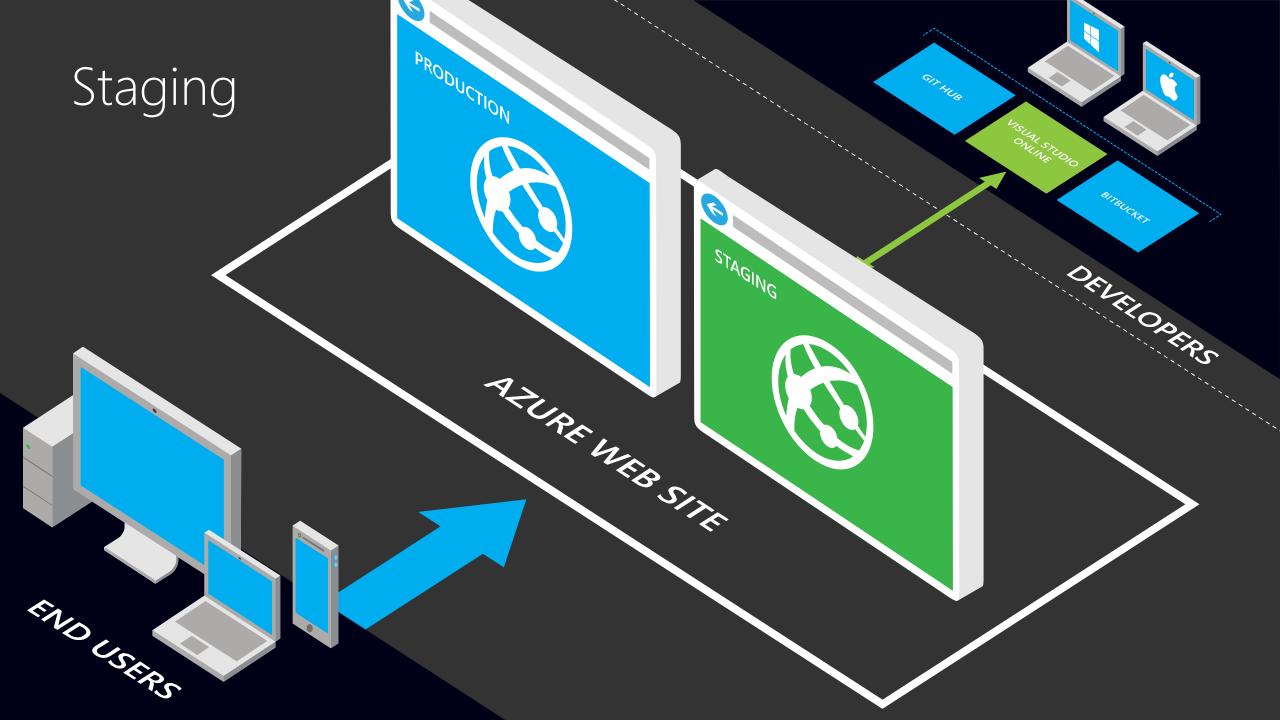
Continuous Integration

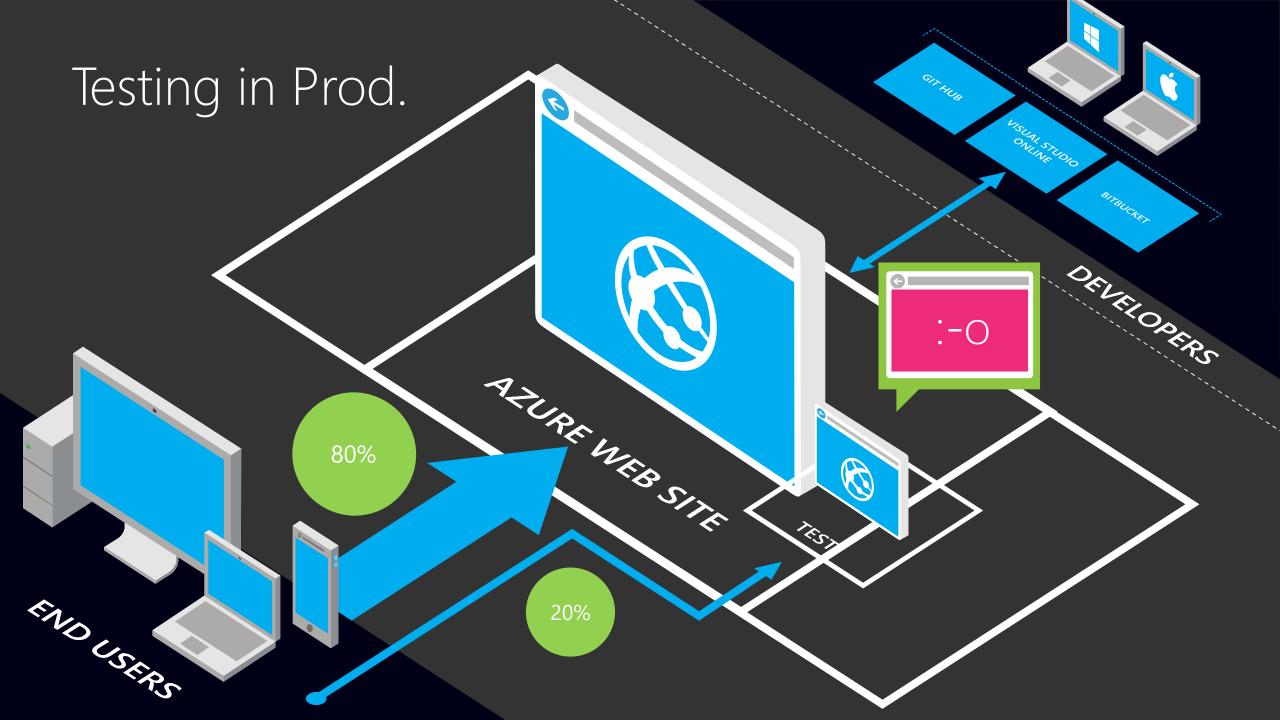




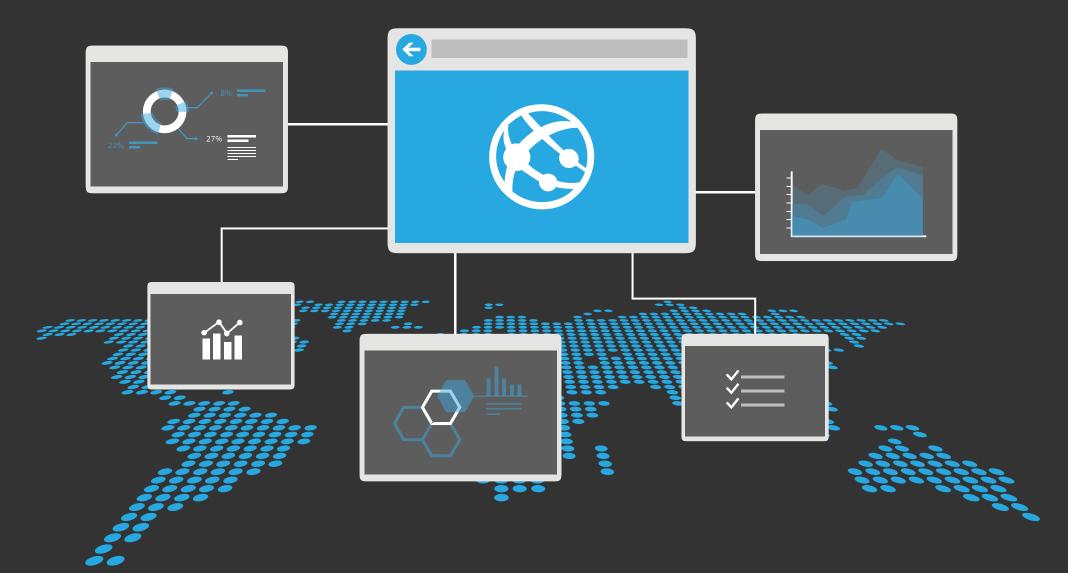






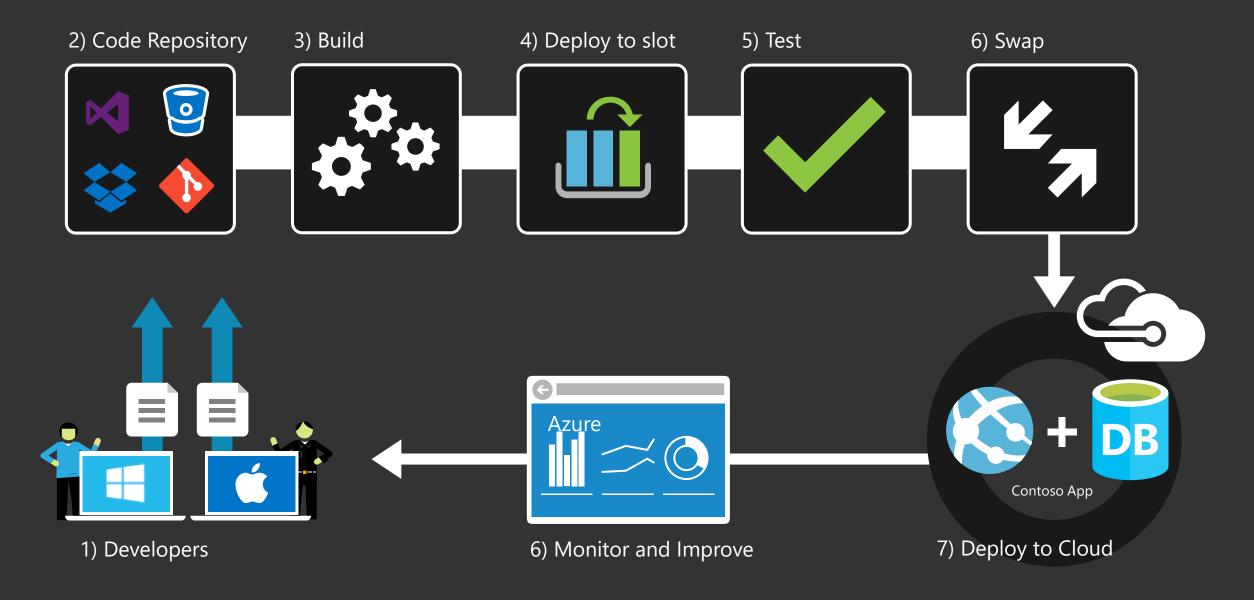


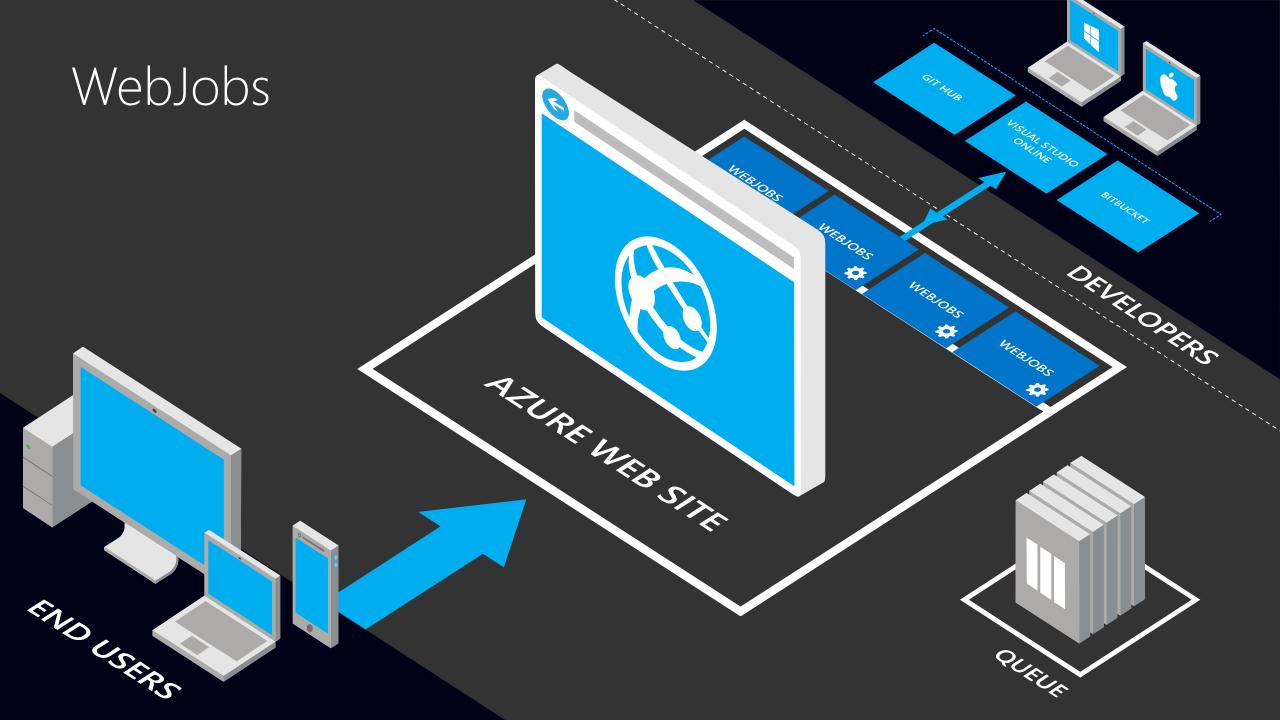
In-depth app monitoring

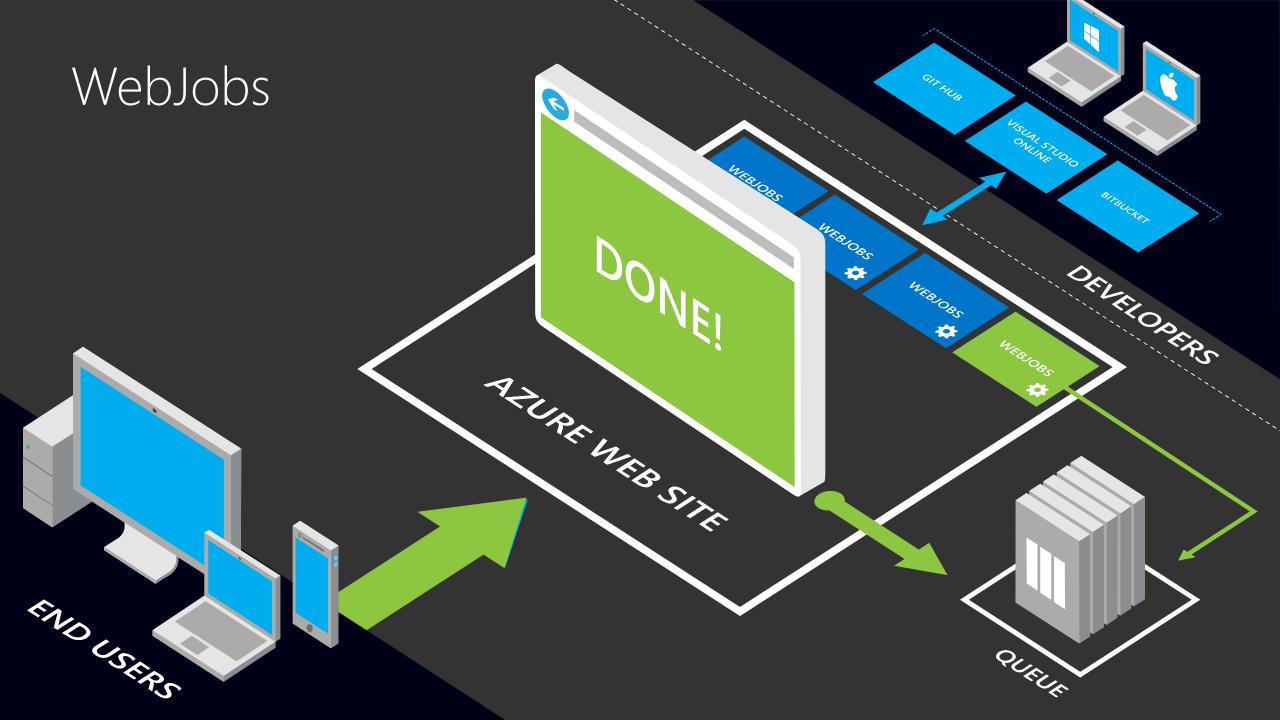




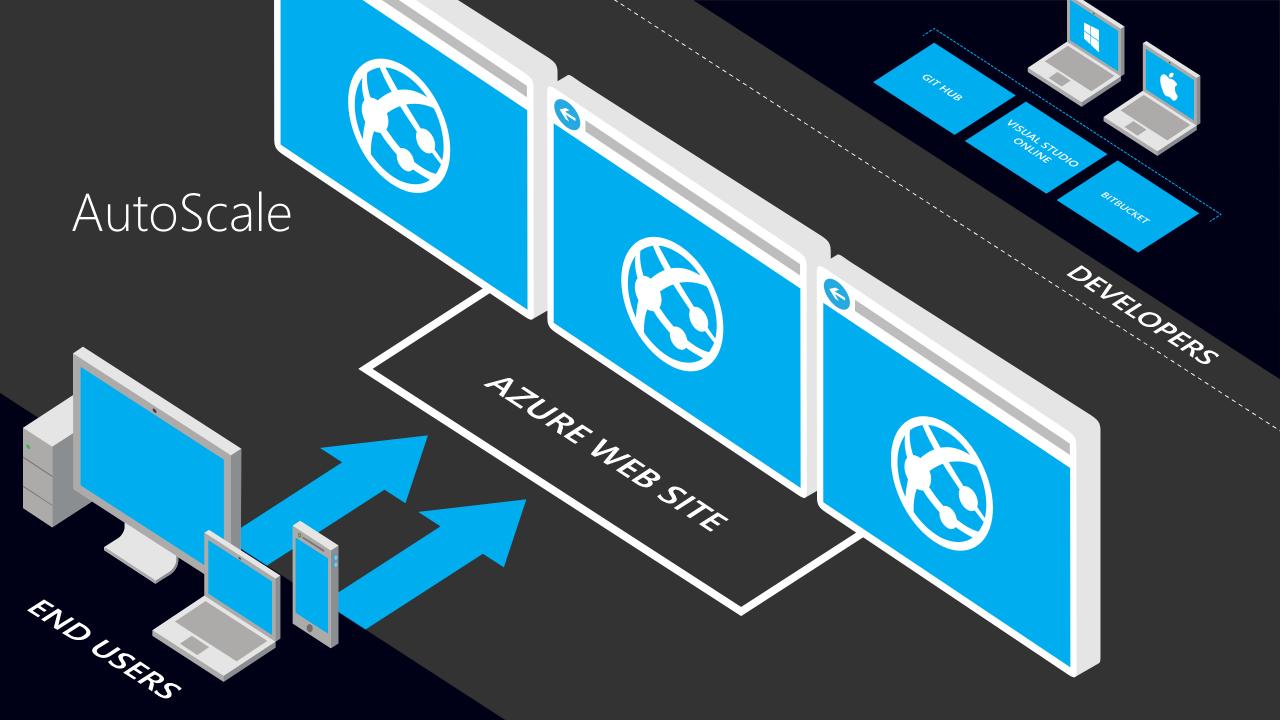
CI / Github, VSO, etc.

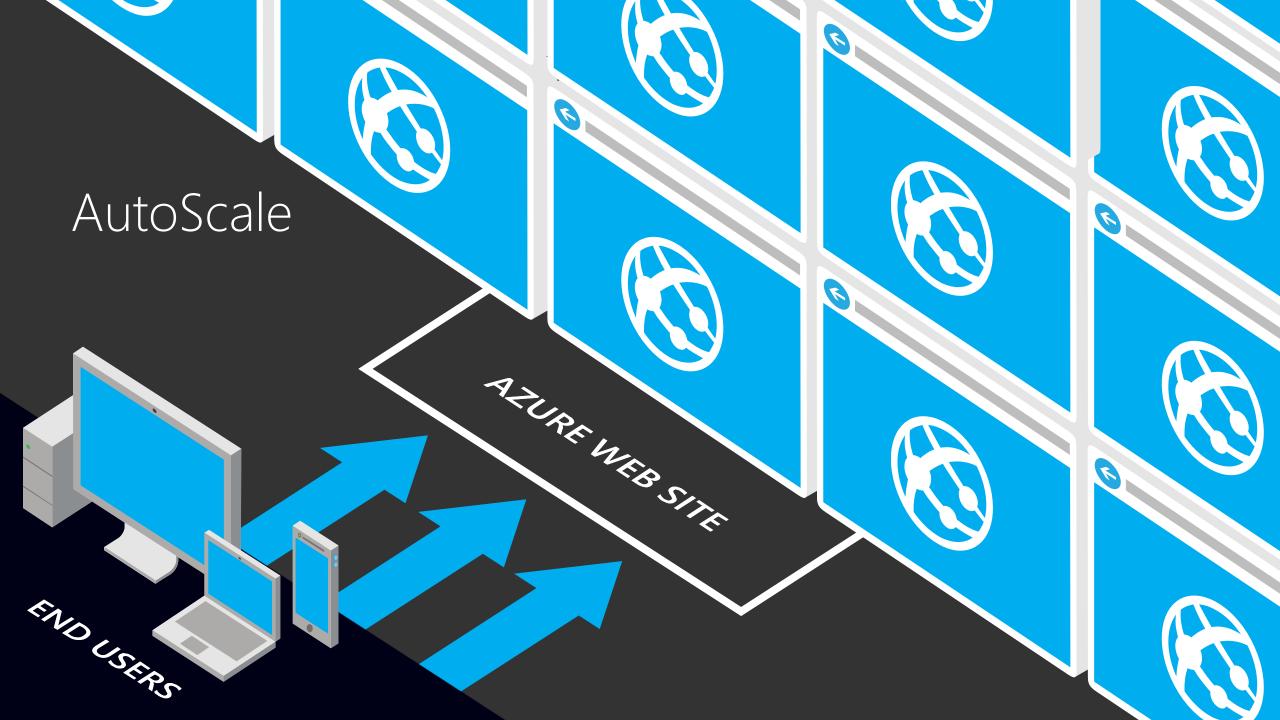








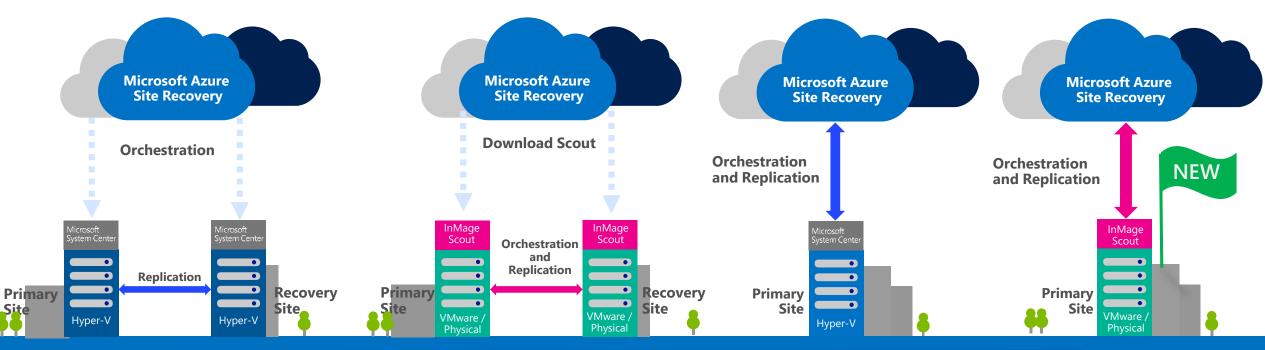




Azure Site Recovery One solution for multiple infrastructures

On-premises to On-premises protection (Site-to-Site)

On-premises to Azure protection (Site-to-Azure)



Key features include:

Automated VM protection and replication Remote health monitoring Near zero RPO No-impact recovery plan testing
Customizable recovery plans
Minimal RTO – few minutes to hours

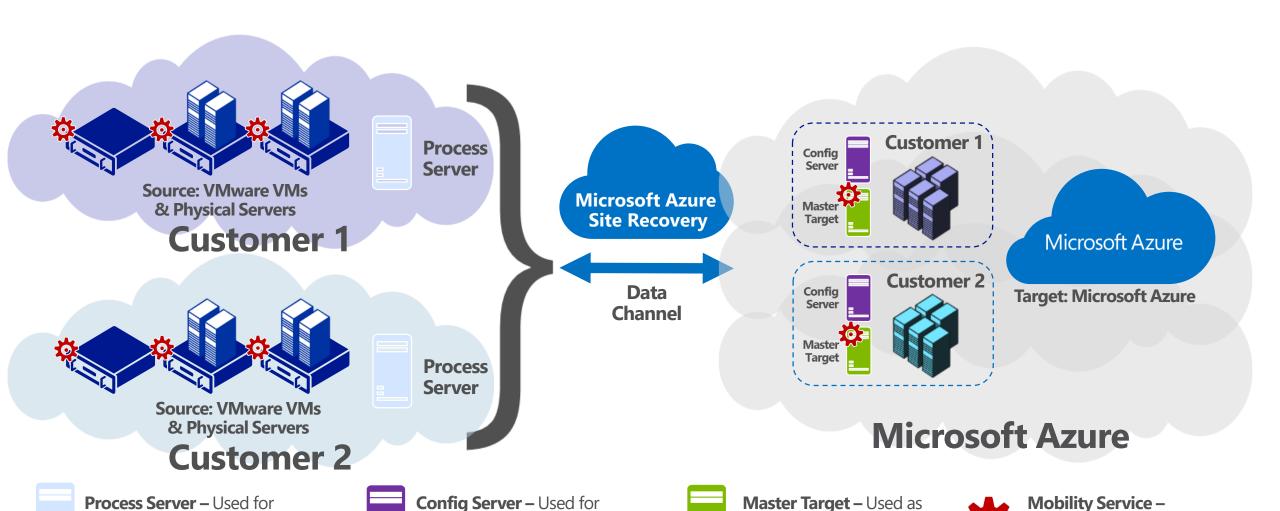
Orchestrated recovery when needed Replicate to – and recover in – Azure Heterogeneous physical and virtual support

Preview Deployment Architecture

Centralized Management

Caching, Compression &

Encryption



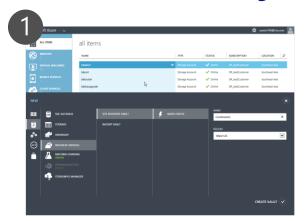
a repository & for

retention

Captures all data writes

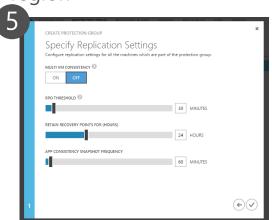
from memory

Summary of Actions



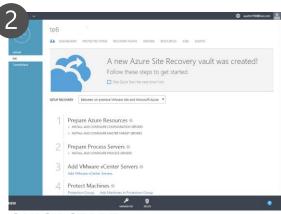
CREATE VAULT

Customer selects recovery region



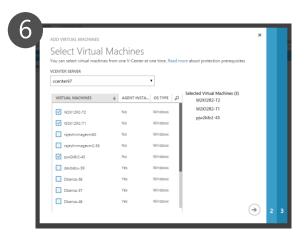
CONFIGURE PROTECTION

Define protection policy



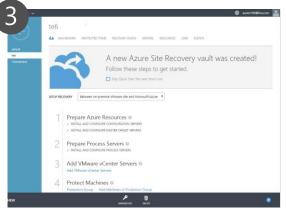
QUICK START

View step-by-step guidance



PROTECT VIRTUAL MACHINES

Replicate disks to Azure



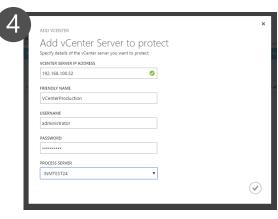
SETUP SERVERS (CS, MT, PS)

Infrastructure servers needed



CREATE RECOVERY PLAN

Define DR plan



REGISTER

Register vCenter Server



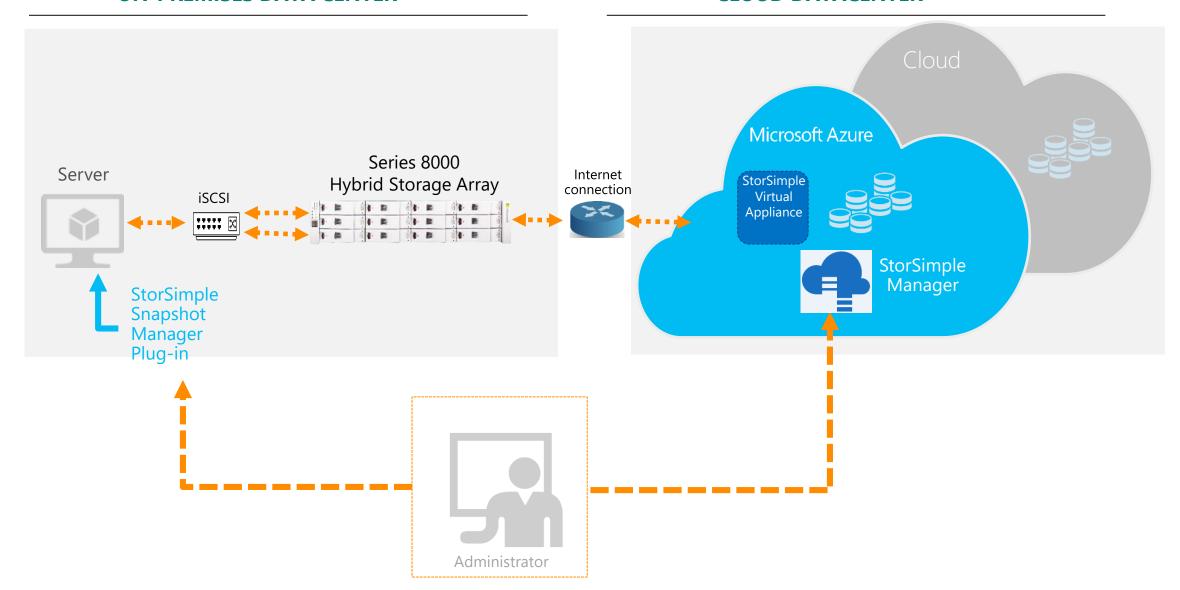
FAILOVER

Perform failover

Microsoft Azure StorSimple Big Picture

ON-PREMISES DATA CENTER

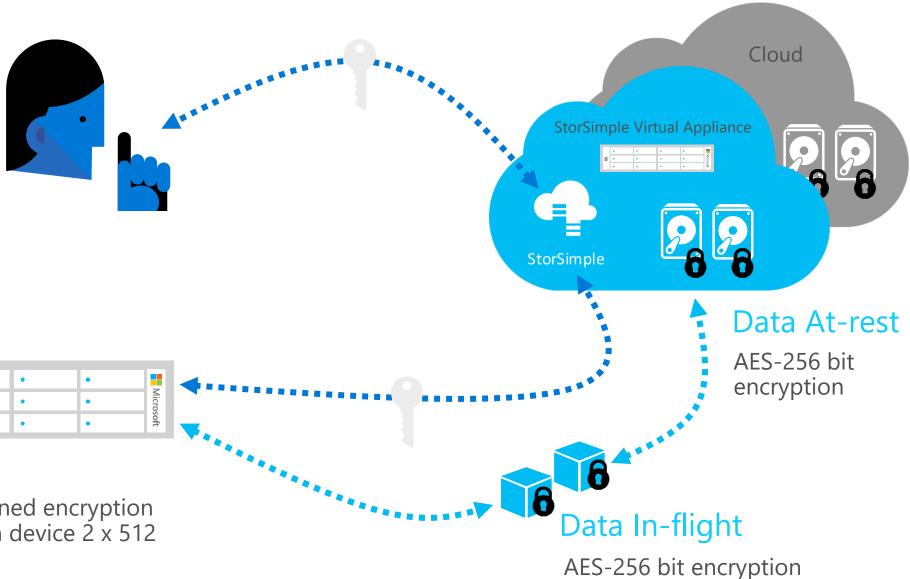
CLOUD DATACENTER



Secure data throughout the solution

Account Access

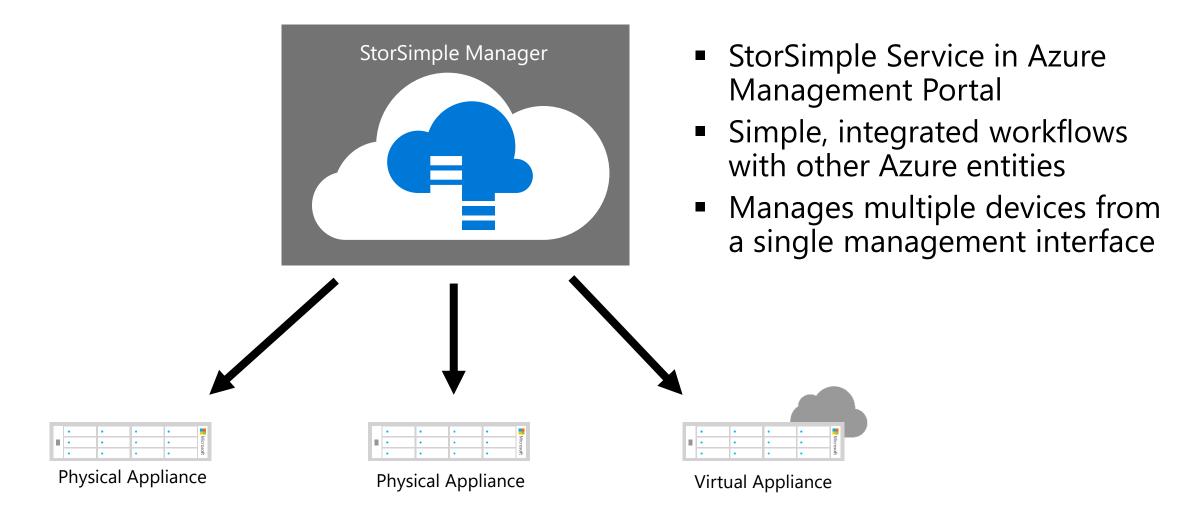
Account authentication with User ID, Password



StorSimple

Customer defined encryption keys stored on device 2 x 512 bit keys

Consolidated management of appliances



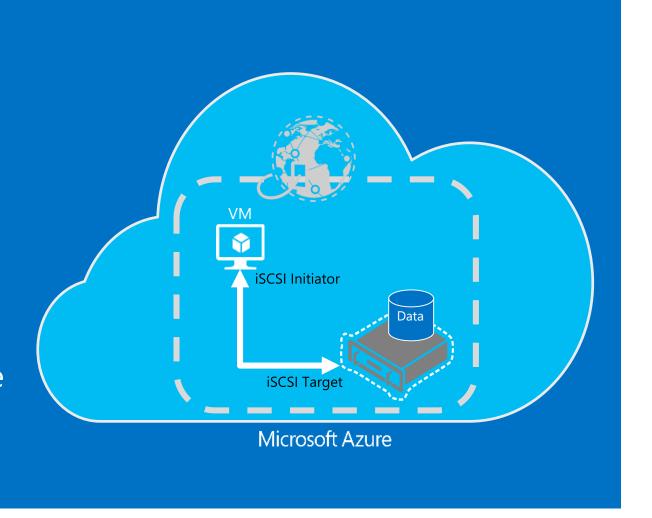
(Service Data Encryption Key is generated, on device console, when first device is registered)

StorSimple Virtual Appliance

The Virtual Appliance is a software version of the physical array that runs on a VM in Azure and can be provisioned and turned-on as needed.

The StorSimple Virtual Appliance is an iSCSI target for the VMs in Azure.

A virtual network joins VMs and the StorSimple Virtual Appliance.



IT agility in Azure with StorSimple Virtual Appliance

Vol C

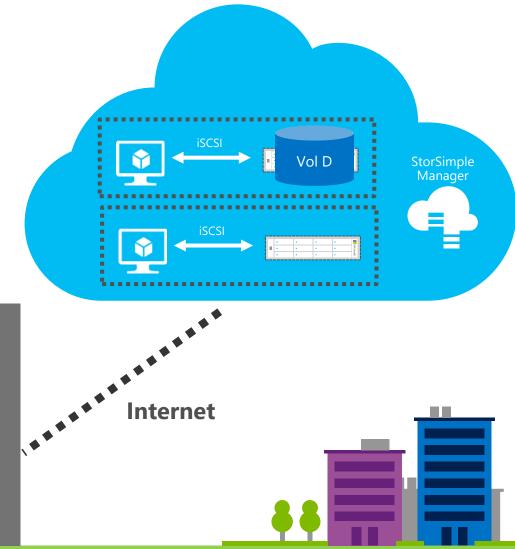
Vol D

Vol B

iSCSI

The StorSimple Virtual Appliance facilitates data mobility of production datasets for the purpose of disaster recovery, on-demand development and test infrastructure, and Cloud applications.

The StorSimple Manager service provides workflows for failover of datasets for disaster recovery and clone workflows for replicating production datasets in Azure for Cloud applications and development and test scenarios



DR to secondary datacenter or Virtual Appliance

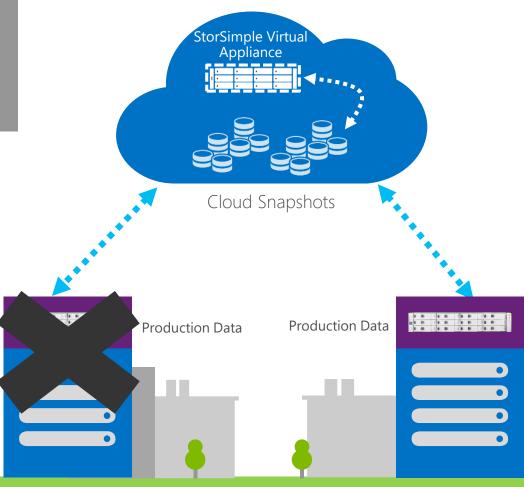
Thin

Instant

Predictable

Location independent recovery from cloud snapshot

Periodic VSS consistent cloud snapshots of production data



Datacenter-1

Datacenter-2



Big Compute evolution

HPC Pack On-premises

- On-premises Windows clusters
- Easy scaling to reduce runtimes
- Job scheduling and management
- Compute node provisioning

HPC Pack Hybrid

- Extend cluster to cloud to handle peak demand
- Leverages platform as a service virtual machines
- Secure packaging and distribution
- Automated deployment of Azure VMs

HPC Pack laaS

- Deploy cluster all in cloud
- Move existing applications
- Support projects and testing
- Gallery images and scripts to deploy
- Flexible VM configuration

Azure Batch PaaS

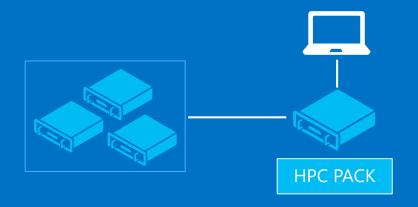
- Native cloud scheduler
- Devops, not infrastructure management
- Small to very large deployments
- Elasticity with auto-scale
- Use within a service or to offer SaaS







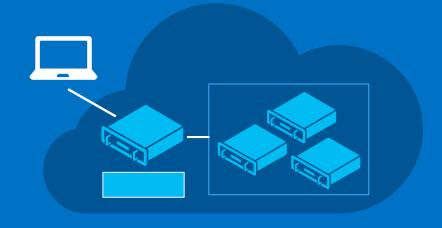
On-premises and Hybrid Big Compute with HPC Pack



On-premises head node and compute



On-premises head node and compute + extend to cloud



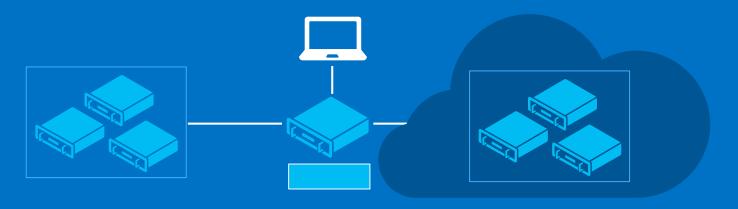
Head node + compute in Virtual Machines

High Performance Computing on Azure

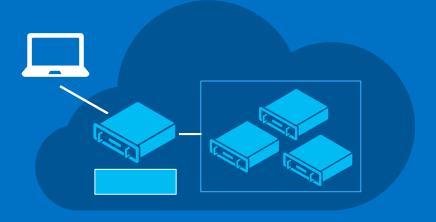
HPC clusters in Azure Access to thousands of cores

RDMA support with A8 and A9 Virtual Machines Second low-latency network
Run MPI applications with close to bare metal performance

Burst to the cloud on demand



On-premises head node and clusters + cloud clusters



Head node in Virtual Machines + cloud clusters